



## **Congratulations:**

You have joined forces with a cooperation working to improve how African Americans feel about being African American... as well as improving how other ethnic groups respect African American intellectual contributions. **This will improve race relations overall and make us a stronger human race.** We need you and together we will improve the world.

Purpose Publishing is a company that produces positive products by and about African Americans. Through exposing the miracles of our African American ancestors to all people in our communities, we believe that we will inspire more people to achieve miracles. Purpose Publishing believes...*"Inspiration leads to education."* By becoming an Independent Distributor, you are joining us in that PURPOSE.

Being an Independent Distributor of the Black Miracles Book-On-A-Poster™ gives you more than the satisfaction of knowing that you are selling positive inspiration, it will earn you the **financial strength to accomplish your personal goals. This product has a multimillion-dollar market, and we hope to help you achieve millionaire status.**

The Black Miracles Book-On-A-Poster™ is the only 24"X36" cross-reference guide **to over 200 items that were invented by African Americans.** The inventions are numbered and listed in alphabetical order – along with the inventor's name, date of patent, and U.S. patent number. Near the bottom of the poster is an alphabetical listing of inventors with the corresponding invention numbers for easy cross-reference. Bordering the Book-On-A-Poster™ is a beautiful collage that illustrates and helps tell the story of the history of African Americans.

Please read over the materials that are included in this package to see the potential you have as an Independent Distributor.

All you have to do is sign the enclosed contracts and purchase the start-up package (50 B/W Black Miracles Posters, an original logo designed for your company, 20 business cards, etc.) for \$250 (\$5.00 each) plus \$13 shipping and handling ... Or purchase the Color Poster Kit for \$325.00 (\$6.50 each) plus \$13.00 shipping and handling ... Or purchase the Combo Kit (Both 25 B/W & 25 Color) for \$287.50 plus \$13.00 shipping & handling. Or purchase the Super Combo Kit by adding 24 Black Miracles Tees @ 7.50 each totaling \$180.00 plus \$20.20 shipping & handling for total Super Combo Kit Price of \$500.70 including S&H.

Please feel free to contact me if you have any questions.

Sincerely,

Ray Mapp / Account Rep., Publisher  
Purpose Publishing

## PURPOSE PUBLISHING INDEPENDENT DISTRIBUTOR AGREEMENT

This is an agreement between \_\_\_\_\_ (here after referred to as DISTRIBUTOR) and *Ray Mapp of Purpose Publishing* (here after referred to as Purpose Publishing) that DISTRIBUTOR will sell Purpose Publishing products according to the Independent Distributor price list provided in this package. DISTRIBUTOR agrees to wholesale posters under the conditions that his/her company records their wholesale customer's Tax ID number and does not charge them sales tax. **For wholesale(s) quantities of 50 posters or more**, Purpose Publishing pays DISTRIBUTOR 15% of that sale. For **Custom Labeled Bulk** sells delivered by Purpose Publishing to or for DISTRIBUTOR, Purpose Publishing pays DISTRIBUTOR 30% of that sale. DISTRIBUTOR agrees not to reproduce any Purpose Publishing products or use the **Purpose Publishing** or **Black Miracles** name, logo or likeness unless authorized by Purpose Publishing in writing. DISTRIBUTOR also agrees to use ONLY the advertising and sales material provided by Purpose Publishing in the DISTRIBUTOR package, unless authorized by Purpose Publishing. Purpose Publishing agrees to pay DISTRIBUTOR a 15% commission (on initial package purchased) for any **Independent Distributor(s) referred** to Purpose Publishing buy his/her business and an additional 3% commission for any sales the new Independent Distributor referral generates.

\* You were referred by \_\_\_\_\_

### INDEPENDENT DISTRIBUTOR INFORMATION

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_

Zip Code \_\_\_\_\_

Social Security Number \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Home Phone \_\_\_\_\_

Business Name \_\_\_\_\_

Business Tax ID # \_\_\_\_\_ - \_\_\_\_\_ (acquired with SS4 Form provided )

The above information is accurate to the best of my knowledge.  
Independent Distributor's Signature

\_\_\_\_\_ Date \_\_\_\_\_

Purpose Publishing / Ray Mapp

\_\_\_\_\_ Date \_\_\_\_\_

**FILL OUT & MAIL BACK  
WITH FULL PAYMENT**

## **Commission Terms for Purpose Publishing Independent Distributors**

- A **15% commission** will be given to any Independent Distributor **for each new Independent Distributors they sign up**. This is based on the start up package purchase ONLY.
- Thereafter, you (Independent Distributor) will receive a 3% commission on all posters the *new* Independent Distributor purchases from Purpose Publishing.

## **Wholesale Commission Terms (use Wholesale Price List)**

Purpose Publishing will pay 15% commission to Independent Distributors who wholesale 50 or more posters at \$5 each B/W & \$6.50 each Color. Below are the commission terms:

- The Independent Distributor supplies Purpose Publishing with the merchant's shipping address, contact name and phone, and valid tax ID number.
- Posters must be shipped from Purpose Publishing directly to the merchant. Once Purpose Publishing receives the merchant's check, Purpose Publishing will disperse a check to the Independent Distributor who made the sale.

## **Bulk Order Terms (use Bulk Price List)**

Independent Distributors who sell large quantity orders (more than their current inventory) to businesses or organizations not for resale that must have the order drop-shipped by Purpose Publishing. Below are the following terms:

- Independent Distributor must supply Purpose Publishing with the name, address, phone number, contact person and purchase order number (if applicable) of organization ordering the posters.
- Purpose Publishing will ship the posters, along with an invoice, to the company.
- Once Purpose Publishing receives payment from the company (made out to Purpose Publishing), a check for 30% of the sale will be forwarded to the Independent Distributor.

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How to be an Independent Distributor  
of the Black Miracles Book-On-A-Poster<sup>tm</sup>

**MAKE MORE THAN FINANCIAL WEALTH ...  
MAKE POSITIVE CHANGE !!!**

- ⊖ Desire to join the PURPOSE that we have – to educate and inspire people in our community in positive ways through our products.
- ⊖ Decide on a name for your business (if you don't already have one), which will include the selling of Purpose Publishing products.
- ⊖ Target potential customers through special events, schools, communities, churches, family, and friends. Write a list (including addresses and phone numbers) to see the potential.
- ⊖ Purpose Publishing Independent Distributorships range from \$250.00 ~ \$325.00 (plus \$12 shipping and handling) to certify you as an Independent Distributor.
- ⊖ The minimum \$250.00 certification fee supplies you with: 50 Black Miracles Posters @\$5.00 each, an original logo for your business, 20 business cards with your business name, a fund-raiser package, and much more! COLOR POSTERS are now available in various packages. Refer to price lists.
- ⊖ With the initial inventory of 50 B/W posters, you make **at least \$350 net profit** in total retail sales and a total revenue of \$600.00 selling each @ \$12.00 each... as much as \$100.00 profit in wholesales with a total wholesale revenue of \$325.00 @ \$7.00 each.
- ⊖ With the initial inventory of 50 Color posters, you make **at least \$675.00 net profit** in total retail sales and a total revenue of \$1000.00 selling each @ \$20.00 each... as much as \$100.00 profit in wholesales with a total wholesale revenue of \$425.00.
- ⊖ **Fundraisers and Bulk sale programs are available on request.**

I, \_\_\_\_\_, have read and understand the terms and  
FULLNAME

PRINT

conditions of above document.

Signed Independent Distributor

**FILL OUT & MAIL BACK  
WITH FULL PAYMENT**

\_\_\_\_\_ Date: \_\_\_\_\_



## Contact Information Sheet

If you decide to join the Purpose Publishing team, please fill out the form below. **This information will be used on your business cards, flyers, and other forms so that your customers can contact you.** *Please fill it out clearly and return it to Purpose Publishing, along with your other forms.*

**COMPANY NAME** \_\_\_\_\_

**CONTACT NAME** \_\_\_\_\_

**ADDRESS** \_\_\_\_\_

**CITY** \_\_\_\_\_ **STATE** \_\_\_\_\_

**ZIP** \_\_\_\_\_ **PHONE** \_\_\_\_\_

**FAX** \_\_\_\_\_

**EMAIL** \_\_\_\_\_

**WEBSITE** (*if you have one*) \_\_\_\_\_

**PRICE YOU PLAN TO RETAIL THE POSTERS FOR** \_\_\_\_\_

*\*As part of the Independent Distributor Contract, you cannot retail the posters for less than \$10 a piece (unless as a discount – education purposes, fund-raisers, or bulk orders). We understand that you may choose to sell them for more than \$10, but we strongly advise you to keep the price as reasonable as possible. **The purpose of the company is to make the posters available to as many people as possible.***

**FILL OUT & MAIL BACK  
WITH FULL PAYMENT**



## WHOLESALE PRICING AND SHIPPING TERMS FOR THE BLACK MIRACLES BOOK-ON-A-POSTER™

- **B/W RETAIL** = \$12.00 per poster + Shipping and Handling (listed below)  
Retailing B/W below a \$10.00 price ruins our poster market.  
**Color Retail** = \$20.00 per poster + Shipping and Handling (listed below)  
Retailing Color below a \$15.00 price ruins our poster market
- **WHOLESALE** – *All orders require a Tax ID number from buyer*
  - \$7.00 per B/W poster for quantities of 10 to 49 pieces** + S&H (listed below)
  - \$8.50 per Color poster for quantities of 10 to 49 pieces** + S&H (listed below)
  
  - \$5.00 per B/W poster for quantities of 50 or more** + S&H (listed below)
  - \$6.50 per Color poster for quantities of 50 or more** + S&H (listed below)
  
- **BULK PRICES** (Schools, Corp. give-away, Non-profit Org.)
  - = B/W \$9.00 and Color 10.50 + S&H for quantities of 25 ~100+
  - = B/W \$8.50 and Color 10.00 + S&H for quantities of 250+
  - = B/W \$8.00 and Color 9.50 + S&H for quantities of 500+
  - \*Call for prices of quantities 750+*

### \* Shipping and Handling Charges\*

PRICES DO NOT INCLUDE POSTER

Quantity of Black Miracles Posters	Price for Shipping and Handling
<b>1-3</b>	<b>\$6.00</b> <i>per poster shipped</i>
<b>4-10</b>	<b>\$8.00</b>
<b>11-25</b>	<b>\$11.00</b>
<b>26-50</b>	<b>\$13.00</b>
<b>51-100</b>	<b>\$16.00</b>

*\* Call for shipping prices on orders more than 100\**

**Terms:** Purchase Orders, Checks, Money Orders, Credit Cards.

**Shipping:** Orders placed by 5:PM EST will be shipped within 48 hours. Rush orders are possible.

**Backorder:** You will be promptly notified of out-of-stock orders and how long your order will take.

**Returns:** Satisfaction is guaranteed. All claims for shortages, damages, etc. must be made within 72 hours of receipt of merchandise.

**Refused Shipments:** All refused or unclaimed C.O.D. shipments are subject to a 15% restocking fee.

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## BULK PRICING AND SHIPPING TERMS FOR THE BLACK MIRACLES BOOK-ON-A-POSTER™

- **RETAIL = B/W \$12.00 per poster and Color \$20.00** + Shipping and Handling (listed below)  
Retailing below suggested retail price ruins our poster market.
- **BULK PRICES (Schools, Corp. give-away, Non-profit Org.)**
  - = B/W \$9.00 and Color 10.50 + S&H for quantities of 25 ~100+
  - = B/W \$8.50 and Color 10.00 + S&H for quantities of 250+
  - = B/W \$8.00 and Color 9.50 + S&H for quantities of 500+
  - = B/W \$7.50 and Color 9.00 + S&H for quantities of 750+
  - = B/W \$7.00 and Color 8.50 + S&H for quantities of 1000+

### \* Shipping and Handling Prices \*

PRICES DO NOT INCLUDE POSTER

Quantity of Black Miracles Posters	Price for Shipping and Handling
<b>11-25</b>	<b>\$11.00</b>
<b>26-50</b>	<b>\$13.00</b>
<b>51-100</b>	<b>\$16.00</b>

*\* Call for shipping prices on orders more than 100\**

**Terms:** Purchase Orders, Checks, Money Orders, Credit Cards.

**Shipping:** Orders placed by 5:PM EST will be shipped within 48 hours. Rush orders are possible.

**Backorder:** You will be promptly notified of out-of-stock orders and how long your order will take.

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# FEATURES OF THE BLACK MIRACLES

## B/W BOOK-ON-A-POSTER™

### (MIRACLES OF THE MILLENNIUM)

The Black Miracles **Book-On-A-Poster™** is the only known quick reference guide to over 200 inventions by African Americans. This **Book-On-A-Poster™** is a wealth of information. It is organized in an easy-to-read, easy-to-understand format that has many wonderful features. Please read through the information below so that you will be more familiar with the poster and be able to better appreciate it.

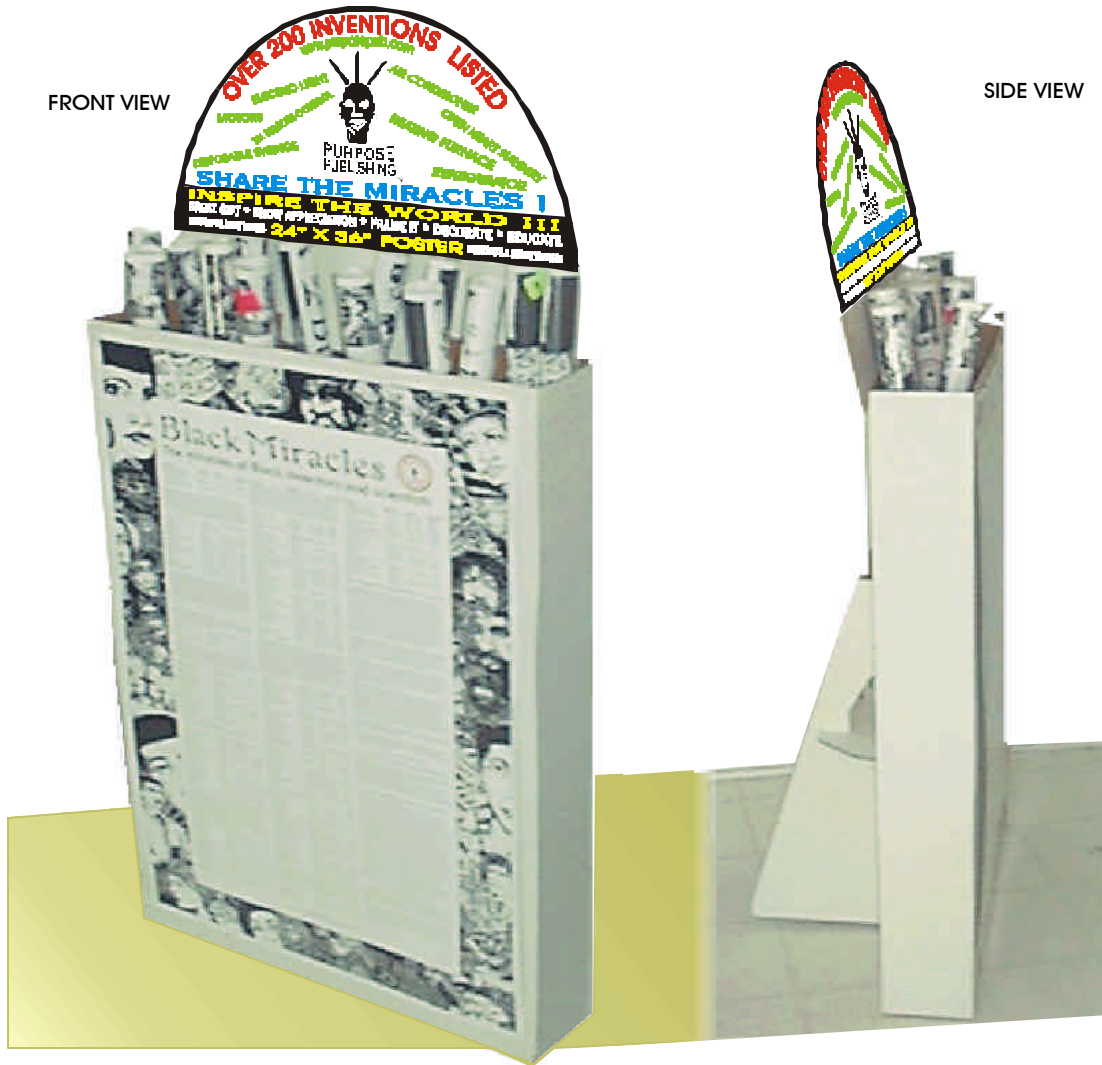
- **ARTWORK** – The style of the artwork that surrounds the **Book-On-A-Poster™** is called stippling. *This style is created by using millions of tiny dots.* The original piece was digitized and placed around the text of the poster. The amazing effects of the stippling are best seen in black and white. The artwork also does an extraordinary job of telling the story of Africans from Africa to America.
- **FORMAT** – Our **NEW Book-On-A-Poster™** layout of the poster takes African American invention books off the bookshelf, to remain open once put on display. This poster is one huge page of inspirational information.
- **INVENTIONS** – Over 200 inventions are listed on the **Book-On-A-Poster™** in alphabetical order. Each invention is numbered along with the name of inventor(s), date of patent, and patent number.
- **INVENTORS** – The inventors are listed by last name and numbered, just as the item they invented. Near the bottom of the third column on the poster is an alphabetical listing of the inventors along with the corresponding number(s) of the item(s) they invented. Therefore, if you want to see if an inventor is listed, you can easily look him/her up.
- **OTHER NOTABLES** – This section is for inventors who made significant contributions to society. They are also listed in the cross-reference section with “ON” as the location.
- **IMPORTANT FACTS** – This section simply points out a few items of interest that we found when we did the research for the **Book-On-A-Poster™**. One thing that we find impressive is the fact that there are *at least* five women listed on this **Book-On-A-Poster™**. Known women included are *Sarah Boone, Claytonia Dorticus, Alice Parker, Archia Ross, and Dr. Jane Wright.*
- **MISSION STATEMENT** – Simply put our purpose is to inspire the world! We believe that the **Black Miracles Book-On-A-Poster™** is one way that we will do this. Getting this information about American & World History into the hands of our youth and adults, we aim to build self-confidence and aid in breaking through the ignorance of self-hate and racism.
- **CONTACT INFORMATION** – our contact information is at the bottom of the **Book-On-A-Poster™** so that you may reach us to reorder or check out our web site!

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# BLACK MIRACLES POSTER POINT OF SALE FLOOR DISPLAY

MEASURES 8" L X 24" W X 51" H (INCLUDING HEADER)

Box is White / Header has text in 6 bright colors.



DISPLAY COST \$10.00

**NOW FREE WITH YOUR ORDER OF 25 POSTERS !**  
**[ CURRENTLY NOT AVAILABLE ]**

**FEATURES OF THE BLACK MIRACLES**

## **COLOR BOOK-ON-A-POSTER™**

### **(MIRACLES OF THE MILLENNIUM)**

The Black Miracles **Book-On-A-Poster™** is the only known quick reference guide to over 200 inventions by African Americans. This **Book-On-A-Poster™** is a wealth of information. It is organized in an easy-to-read, easy-to-understand format that has many wonderful features. Please read through the information below so that you will be more familiar with the poster and be able to better appreciate it.

- **ARTWORK** – The style of the artwork that surrounds the **Book-On-A-Poster™** is called mixed media. *This style is created by using a combination of hand rendering, hand brush, airbrush, and computer rendering.* The original piece was digitized and placed around the text of the poster. The amazing effects of the art are best seen in color. The artwork also does an extraordinary job of displaying the some African American Scientist and the use of their inventions.
- **FORMAT** – Our NEW **Book-On-A-Poster™** layout of the poster takes African American invention books off the bookshelf, to remain open once put on display. This poster is one huge page of inspirational information.
- **INVENTIONS** – Over 200 inventions are listed on the **Book-On-A-Poster™** in alphabetical order. Each invention is numbered along with the name of inventor(s), date of patent, and patent number.
- **INVENTORS** – The inventors are listed by last name and numbered, just as the item they invented. Near the bottom of the third column on the poster is an alphabetical listing of the inventors along with the corresponding number(s) of the item(s) they invented. Therefore, if you want to see if an inventor is listed, you can easily look him/her up.
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**NOTES FOR SELLING THE BOOK-ON-A-POSTER**

Always try to keep a framed color and b/w poster on hand for display ... it is crucial ... if you must sale your framed display ... replace it immediately with your profits. The poster frames sale in Target, Wal-Mart, and Kmart for around \$10.00 each. People must see the poster in a frame to know they could hang it in their space and it will serve as quality decoration as well as information. Let your potential customers know where they can get a frame for the poster you sale them rolled ... so maybe they will not insist on buying your framed display.

**BELOW IS A SCRIPT CLOSE TO HOW I RETAIL THE POSTERS.**

Good Morning ... Good Afternoon ... Good Evening or Hi ...

My Name is \_\_\_\_\_ and I'm with \_\_\_\_\_.

I have with me the BLACK MIRACLES BOOK-ON-A-POSTER that list over 200 inventions and intellectual contributions by African American Men and Women.  
[ while you hand them a framed poster for them to examine].

## **The Book-On-A-Poster has three main features...**

**The first feature** is that we have the inventions listed in alphabetical order by invention. This feature allows you to find an item you might be using at the time or just curious about ... and find that one of our ancestors invented it or improved it's creation.

**the second feature** is that we have all the inventions numbered so that you can go to the lower the third column of the book-on-a-poster at the "INVENTORS IN ALPHABETICAL ORDER FOR EASY CROSS REFERENCE SECTION" and search for the last name of the scientist and based on the number(s) next to the name you can cross reference the number with their invention(s) in the list.

**The third and most powerful feature** is that we have located information that has too often been lost in books, on bookshelves, in libraries, and put it in our book-on-a-poster format so that our ancestors' contributions can be framed and much more highlighted and appreciated. Here is one way we can began to give our ancestors the credit they deserve. This positive history will help end racism and raise self-esteem ... and we need your help.

By you purchasing this tribute to our ancestors ... you inspire others through displaying your poster ... while at the same time helping our business grow financially.

This Black Miracles Book-On -A-Poster makes a powerful gift for the holidays.

The color version unframed you can purchase for only \$15.00 (normally \$20.00) and the Black & White version for only \$10.00 (normal price \$12.00)

*(for regular price you simply say...)* The color version unframed you can purchase for only \$20.00 and the Black & White version for only \$15.00.

[wait quietly for their buying decision ... once you know YES or NO ... give them a hand bill so they can call you later if they want additional posters or change their mind and make their first purchase.]

\* IF WE ARE AT A SCHOOL OR COMPANY THAT MIGHT BENEFIT FROM USING THE POSTERS AS A GIVEAWAY... BE PREPARED TO GIVE THEM A BULK RATE PRICE LIST. \*

If your organization is interested in purchasing a minimum of 25 posters ... we have Bulk Rates are available. [then hand them a Bulk Rate Price list].

# **SHARE THE MIRACLES!**

## **INSPIRE AND EDUCATE**

### **MIRACLES OF THE FUTURE**

**For Black History Month and beyond ... Help us keep the book open everyday to over 200 inventions & patent numbers by black scientists with the Black Miracles Book-On-A-Poster™. Share these posters of miracle contributions with churches, schools, community centers, libraries,.. Anywhere people might be able to appreciate knowing these inspirational achievements by African American men and women.**

**This promotion also GIVES YOUR ORGANIZATION POSITIVE, PERPETUAL EXPOSURE WITH YOUR LOGO and contact information on the front of the posters you order ... in the lower left-hand corner of the text of the poster... well in view when framed.**

**Visit [www.blackmiracles.com](http://www.blackmiracles.com) to see the poster and prices or call 828-242-7069 for a sample.**

**This Book-On-A-Poster™ is one way to inspire our youth to higher achievement and improve self-esteem in our overall community. The information on this poster improves race relations by pointing out that African Americans have made major intellectual contributions to benefit everyone in the world.**

**\* 5 Framed Poster minimum with your Organization's Labels  
Now just \$35.00 each for B/W and \$40.00 each for Color Version.**

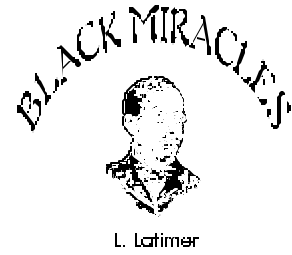
**\* 25 Poster minimum order for custom labels on rolled posters.  
Now just \$9.00 each for B/W and \$10.50 for Color Version**

**\* See Bulk Rate Price list for larger quantities.**

**[WWW.BLACKMIRACLES.COM](http://WWW.BLACKMIRACLES.COM)**

*Your Organization  
Makes \$1000's in Profit  
from the...*

**BLACK MIRACLES**  
THE MIRACLES OF BLACK AMERICAN HERITAGE  
**FUND ~ RAISER**



Greetings Organization:

We would like to introduce your organization to an excellent fund raising program – selling BLACK MIRACLES posters and/or T-shirts. The sales of these products will do much more than just raise money for your organization; they will inspire our youth towards greater accomplishments. Each BLACK MIRACLES Book-On-A-Poster™ inspires, educates and decorates any home, church or office. We urge poster owners to show respect to our ancestor by framing and prominently displaying their Black Miracles Book-On-A-Poster™.

*To truly know our past of miracles ... is to know the possibilities of miracles in our future.*

*It is important to remember that each invention had to be inspired by God's divine power, because in many cases our people accomplished miracles that were **A FIRST** known in recorded history. Things like lights, electricity, telephone transmission and internal surgery (to name a few) are miracle contributions to benefit the world ... done by people who had overwhelming social / economic adversities and injustices to cope with.*

The Black Miracles Book-On-A-Poster™ has **over 200 contributions** by African American men & women, listed in alphabetical order by invention and cross-referenced by scientist's last name. The list includes U.S. Patent numbers along with the date of the patent. Be sure to visit our website at: [www.BlackMiracles.com](http://www.BlackMiracles.com) Also visit and search for patent information at [www.uspto.gov/index.html](http://www.uspto.gov/index.html) by patent number or inventor's name.

Please let us know what we can do to assist you and your organization in any way with publishing this information. Purpose Publishing, Inc. will do everything possible to share the miracles and the wealth with God's people.

Sincerely,

Ray Mapp / Purpose Publishing, Inc.

**15 Westwood Place, Asheville, NC 28806**  
**Phone: 828-242-7069 \* [www.blackmiracles.com](http://www.blackmiracles.com)**

# Purpose Publishing, Inc.

## FUND-RAISER AGREEMENT

This is an agreement between \_\_\_\_\_ of \_\_\_\_\_ (here after referred to as ORGANIZATION) and W. Ray Mapp (here after referred to as Purpose Publishing, Inc.) that ORGANIZATION will sell BLACK MIRACLES POSTERS according to the Purpose Publishing, Inc.'s Fund-Raising information provided in this package. ORGANIZATION agrees to purchase the B/W Black Miracles Posters for \$8 a piece from Purpose Publishing, Inc. and resell them for \$15.00 each and/or purchase the Color Posters for \$10.00 each and resell them for \$20.00 each. ORGANIZATION agrees not to reproduce any products supplied by Purpose Publishing, Inc.

### FUND-RAISING ORGANIZATION INFORMATION

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_

Zip Code \_\_\_\_\_

Home Phone \_\_\_\_\_

Organization Name \_\_\_\_\_

Organization Phone \_\_\_\_\_ Email \_\_\_\_\_

The above information is accurate to the best of my knowledge.

ORGANIZATION MEMBER'S SIGNATURE

\_\_\_\_\_ Date \_\_\_\_\_

**Purpose Publishing, Inc.**

\_\_\_\_\_ Date \_\_\_\_\_

15 Westwood Place, Asheville, NC 28806

[www.blackmirales.com](http://www.blackmirales.com)

# Steps to Running a Successful Fund-Raiser with the Black Miracles Book-On-A-Poster

## Step One

**Select members of your organization to sell at least 5 posters each.**

Mail Purpose Publishing, Inc. a certified check from your organization for at least the minimum order of **25 posters @ \$8.00 each** for the Black & White version or **\$10.00 each** for the Color Version or a combination of both versions.

During your sales ... use the "Features of the Black History Miracles Poster" sheet in your presentation of the poster. Emphasize the miracle history of the African American people listed on the poster and the strong need for everyone to recognize them as spirits that brought us these miracle scientific inventions through GOD'S divine intervention.

## Step Two

Sell the B/W poster at our suggested retail price of **\$15.00** each (organization's profit **\$7.00** from each B/W poster sold) or sell the color version for **\$20.00** each (organizations profit **\$10.00** from each Color poster sold).

## Step Three

COLLECT PROFIT and give your customers their poster(s) of miracles otherwise forgotten. Be sure to include a copy of the "Features of the Black Miracles Poster" sheet.

### Example of Profit Possibilities

**50** members of your organization commit to selling the poster  
Each member sells **5** posters, totaling **250** posters sold

If your organization sales **250 B/W posters?** ... they gross **\$3,750.00** in total sales.  
**YOUR ORGANIZATION WILL PROFIT \$1,750.00**

Your organization grosses **\$5,000.00** from **Color Poster** sales.  
**YOUR ORGANIZATION WILL PROFIT \$2,500.00**